# **Donna Chapman McGinnis**

## **Experience & Skills Summary**

- Unique background marketing, communications, project management and journalism
- Marketing strategy and campaign execution for a range of industries, including energy, automotive, government, datacom, construction and disaster response - direct and through distribution
- Over 12 years of experience developing marketing plans, collateral and executing product launches
- Demonstrated success in lead generation strategies and tactics
- Effective leader and collaborator, with the ability to establish rapport and build trust at all all levels of the organization and geographies
- Skilled writer, developing and editing content for a variety of collateral and platforms, including print, video,
  webs, webinars, print and digital ads (display/PPC/programmatic/social), mobile apps, fact sheets, case studies,
  whitepapers, social media, channel enablement and PR/media communications
- Demonstrated success developing and optimizing commercialization processes, acquisitions/integrations and branding/rebranding
- Ability to quickly learn and adopt new technologies, with proficiency in Microsoft Office, Adobe, Google
  Analytics, Power BI, CRM, Adobe Experience Manager/Sitefinity/ROC (website development),
  LinkedIn/Facebook/YouTube/Twitter/InstaGram, SAP, JDE, Oracle, AP Style, Eloqua, Wrike, Digital Asset Managers

## **Professional Experience**

HellermannTyton, Milwaukee, WI

Head of Marketing Communications - NAM, 2022 - Present

Eaton, Waukesha, WI

Marketing Communications Manager - Power Systems, 2020 - 2022

Generac Power Systems, Waukesha, WI Senior Marketing Manager, 2017 - 2020 Marketing Manager, 2015 - 2017

HellermannTyton, Milwaukee, WI Marketing Project Manager/Writer, 2013 - 2015

San Jamar, Elkhorn, WI

Marketing Specialist & Web Content Coordinator, 2010 - 2013

March of Dimes Foundation, Wilmington, NC Division Director, 2000 - 2003 Community Director, 1999 - 2000

WWAY-TV (ABC), Wilmington, NC Executive Producer, 1997 - 1998

WSOC-TV (ABC/FOX), Charlotte, NC **News Producer**, 1996 – 1997

#### **Education**

#### **Carroll University**

Post-Bachelor coursework in Business Administration

### **Loyola University of Chicago**

**Bachelor of Arts - Communications**